



# The Monitor

Fall 2013

for all Blue Ridge  
Security Solutions  
Customers



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A subsidiary of  
Blue Ridge Electric Co-op

## Blue Ridge Security Solutions—same folks, new name, new location

Blue Ridge Security is part of an industry that continues to grow and change, with technology and equipment constantly evolving. General Manager Jim Lovinggood remembers the early days. “We got our start as an arm of Blue Ridge Electric Cooperative in 1995 and began installing and monitoring residential security for our co-op members. In 1997 we incorporated and purchased an existing security company in Anderson and moved the operation there.” Over the years, Blue Ridge Security has grown to serve thousands of industrial, commercial and residential accounts across the Southeast.

Now, the organization has expanded beyond just security systems and offers other products such as emergency generators and automatic gates, as well as consulting services. With all of these changes, Blue Ridge Security Systems now has a new name—Blue Ridge Security Solutions.

There is one more change happening now. Blue Ridge Security Solutions is moving from downtown Anderson to a new location near the intersection of I-85 and S.C. Highway 81 in Anderson County. This relocation will realize some operational savings, while providing considerably more office and warehouse space for employees. The company will also enjoy much better visibility at this site.

Blue Ridge ranks among the top 100 security companies in America. With about 3,000 security providers nationwide, that places Blue Ridge among the elites in this business category. With solutions to your security needs—industrial, commercial or residential, Blue Ridge stands ready to deliver the best service at a competitive price.



New location at intersection of I-85 and Hwy 81 in Anderson County



*Thanks to the efforts of Blue Ridge Electric Co-op and Blue Ridge Security employees, another successful Blue Ridge Fest was held this year. With the assistance of more than 100 sponsors, Blue Ridge Fest raised a total of \$183,000 for thirteen upstate charities. Pictured at one of the check presentations are sponsor representatives Will Huss and Neal Workman of Trehel Corporation (far left) and Terry Graves of Fairway Outdoor Advertising (2nd from right). Employees Dusty Reeves and Terry Ballenger join these sponsors in presenting a check to Tracy Bowie of Foothills Alliance.*

## Catch them in the act

Video alarm verification systems are becoming the hottest topic in the security industry, and rightfully so. BlueVue24, our totally wireless video security system, is a revolutionary product that features the most advanced technology on the market. This outdoor and/or indoor system detects intruders and sends a 10-second video clip of the incident to our Central Monitoring Station. Trained dispatchers immediately know what is happening within the protected area. BlueVue then provides a video of the incident to law enforcement, and officers are dispatched to the crime while in progress.

BlueVue24 combines a passive infrared motion sensor, digital video camera, and infrared illuminators into a single wireless battery powered security device. It is perfect as a remote sentry for outdoor applications to secure electrical infrastructure, rooftop air conditioners, cables, building materials, and much more. Residentially, BlueVue24 can protect external garages, backyards, pool areas and more all on the same system. Up to 24 cameras can be included on a single application with no wires or power necessary.

Authorities respond to verified alarms as a Priority 1 rather than unverified alarms that are a Priority 3. BlueVue24 delivers faster police response to an actual crime and allows our dispatchers to filter out false alarms. The result is a quicker police response with an increased chance for a capture.

*Contact our office or your account representative to learn more about this innovative system.*



*Cameras can be installed easily at just about any location you desire to help deter theft—giving you peace of mind.*

If the **power** goes out,

will you be ready?

GENERAC

Blue Ridge Generators

## Be prepared for “old man winter”

Generac residential power systems are the number one choice for thousands of homeowners. Installed and maintained by Blue Ridge Security Solutions, Generac stand-by generators offer 24/7 protection against power outages, allowing you and your family to have emergency power to be safe, secure and comfortable when bad weather occurs.

Our certified technicians will size your generator for your needs and lifestyle. You can install a larger unit for whole-house power or protect just the things needed to maintain your comfort during an emergency; such as heat, air-conditioning, lights and hot water. Installed next to your home, the Generac unit will automatically sense a loss of power and take over—whether you’re at home or away. Fueled by your home’s natural gas or LP supply, Blue Ridge stand-by generators do not require extension cords, messy gasoline or prior planning.

Control your power and control your life. Contact Blue Ridge Security Solutions and find out more about our residential stand-by generators before cold weather arrives. Call Blue Ridge at 888-407-SAFE (7233) to talk with an account representative today.