



April 4, 2017

Dear Blue Ridge Security Customer,

On April 1, 2017, with the approval of the Blue Ridge Electric Cooperative Board of Directors, Blue Ridge Security System, Inc. (DBA Blue Ridge Security Solutions) sold its assets to Priority One Security, Greenville, SC. From the Blue Ridge vantage point, there are two essential elements of this action.

First of all, this action takes on the character of a merger in that you will continue to receive the same quality service from the same quality employees. Blue Ridge Security employees will become part of the Priority One team and will carry on their usual responsibilities from their present office locations.

Secondly, as part of the acquisition, the Priority One will be the name of the newly expanded organization. Priority One is a quality security services firm committed to service and security.

Some time ago, Blue Ridge Electric Cooperative recognized that the electric-power industry was poised to undergo some significant changes. In preparation for navigating those changes, it was management's belief that a security subsidiary could serve to divert attention from our core business. Consequently, the cooperative began looking about for a suitable party to take over our security operation. That action prompted overtures from a considerable number of security companies, both large and small, from all across the U.S. Priority One proved itself to be the company that would best fit our parameters.

Not only is Priority One a good company, but it's headquartered right here in this same local area. Through the years, a good number of suppliers in our Upstate region have been doing business with both Blue Ridge and Priority One. In addition, the monitoring of your security system will continue from the local 24/7 central station in Anderson, SC.

The emergency generator department that had been in place at Blue Ridge Security has been physically relocated and is now a part of Blue Ridge Electric Cooperative. This particular service is more closely aligned with the cooperative's business model, and the transfer made sense from that standpoint.

I do want to emphasize once again that Priority One has a proven track record as a well-managed security provider. You should be pleased with the service you will receive from these folks.

It's been a pleasure and a privilege for Blue Ridge Security Solutions to be of service to you and your neighbors for the last 20 years. Thank you for helping to make Blue Ridge one of this country's top 100 security providers.

Sincerely,

A handwritten signature in blue ink that reads "Charles E. Dalton". The signature is written in a cursive, flowing style.

Charles E. Dalton
President CEO